

China Fulfillment Partner 15-Point Evaluation Checklist

Use this worksheet to decide whether to reject a provider, run a controlled pilot, or approve a limited launch.

PROVIDER REVIEW

Provider name

Contact

Reviewer

Review date

Products / SKUs

Target destinations

SCORING

0 - Unverified

No answer, contradiction or marketing claim only

1 - Partly verified

General policy exists but is not specific to your decision

2 - Verified

Written, product-specific evidence is confirmed in a test, quote or contract

Apply the same evidence standard to every provider, including PICKOSHIP.

Do not let a high total compensate for an unresolved custody, customs, inventory or exit-plan failure.

1 Legal entity and operating model

EVIDENCE Contracting entity, warehouse address, service scope, named subcontractors

RED FLAG Sales brand and contracting company cannot be connected

SCORE ☐ 0 ☐ 1 ☐ 2 NOTES

2 Product and route eligibility

EVIDENCE Written review of product attributes, restrictions, documents and destinations

RED FLAG "We can ship anything anywhere"

SCORE ☐ 0 ☐ 1 ☐ 2 NOTES

3 Warehouse custody

EVIDENCE Receiving record, SKU location history and discrepancy process

RED FLAG Inventory ownership or physical location is unclear

SCORE ☐ 0 ☐ 1 ☐ 2 NOTES

4 Receiving and stock activation

EVIDENCE ASN rules, count method and time-to-available definition

RED FLAG No process for shortages, mixed cartons or unidentified stock

SCORE ☐ 0 ☐ 1 ☐ 2 NOTES

5 Quality-control scope

EVIDENCE Written inspection plan, sampling or unit scope and defect disposition

RED FLAG "QC included" without checks or acceptance criteria

SCORE ☐ 0 ☐ 1 ☐ 2 NOTES

6 Inventory accuracy and visibility

EVIDENCE Available, reserved, damaged, inbound and returned stock states

RED FLAG Portal total cannot be reconciled to physical stock

SCORE ☐ 0 ☐ 1 ☐ 2 NOTES

7 Pick, pack and packaging control

EVIDENCE Variant scan, bundle logic, packing specification and error workflow

RED FLAG No protection against wrong variant, bundle or insert

SCORE ☐ 0 ☐ 1 ☐ 2 NOTES

8 Dispatch and delivery evidence

EVIDENCE Dispatch definition, carrier acceptance and route-level transit data

RED FLAG One average combines warehouse, handover, customs and final mile

SCORE ☐ 0 ☐ 1 ☐ 2 NOTES

9 DDP and customs boundary

EVIDENCE Written inclusions, exclusions, product eligibility and declaration inputs

RED FLAG "Tax included" without named destination or product scope

SCORE ☐ 0 ☐ 1 ☐ 2 NOTES

10 Store integration and exceptions

EVIDENCE Test order, tracking write-back, duplicate prevention and manual fallback

RED FLAG Integration shown only with a marketing screenshot

SCORE ☐ 0 ☐ 1 ☐ 2 NOTES

11 Returns, rework and disposal

EVIDENCE Destination return options, inspection rules and fee schedule

RED FLAG "Returns supported" without an address or workflow

SCORE ☐ 0 ☐ 1 ☐ 2 NOTES

12 SLA, reporting and remedies

EVIDENCE Defined metrics, reporting period, exclusions, escalation and corrective action

RED FLAG Targets are verbal or have no response when missed

SCORE ☐ 0 ☐ 1 ☐ 2 NOTES

13 Complete pricing structure

EVIDENCE Receiving, storage, pick and pack, packaging, QC, shipping, surcharges and returns

RED FLAG Quote contains only product price and shipping price

SCORE ☐ 0 ☐ 1 ☐ 2 NOTES

14 Peak capacity and continuity

EVIDENCE Holiday plan, volume limits, backup routes and outage communication

RED FLAG No plan for launch spikes, carrier suspension or closure

SCORE ☐ 0 ☐ 1 ☐ 2 NOTES

15 Pilot, contract and exit plan

EVIDENCE Test scope, notice period, data export and stock-removal process

RED FLAG Provider pushes full transfer before a representative pilot

SCORE ☐ 0 ☐ 1 ☐ 2 NOTES

AUTOMATIC HOLD CONDITIONS

- ☐ Inventory custody is unclear
- ☐ No written fee structure
- ☐ No product and route eligibility review
- ☐ DDP scope is undefined
- ☐ Inventory cannot be reconciled
- ☐ No owner for exceptions
- ☐ Provider refuses a representative pilot
- ☐ No practical data export or stock-removal path

TOTAL SCORE

/ 30

25-30

Eligible for controlled launch if no critical gap remains

18-24

Resolve named gaps and repeat affected pilot steps

0-17

Do not move meaningful inventory yet

RECOMMENDED DECISION

- ☐ Reject ☐ Run controlled pilot ☐ Approve limited launch

Decision notes and required corrective actions

Need a written fulfillment review?

Share product, destination, volume and packaging details with PICKOSHIP.

REQUEST A REVIEW